

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** INFORMATION TECHNOLOGY/PUBLIC SAFETY TECHNOLOGY

**AGENDA DATE:** DECEMBER 7, 2005

**CONTACT PERSON/PHONE:** BONNIE GUINN, PUBLIC SAFETY TECHNOLOGIES MANAGER

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve a motion authorizing the Director of Purchasing to purchase Motorola Equipment as Sole Source as the need arises. This is a sole source procurement as defined under Section 252.022 of the Local Government Code.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

That the Director of Purchasing be authorized to issue Purchase Order(s) as the need arises for the purchase of Motorola Mobile/Portable Radios/Digital Pagers and other Motorola products (Data Computers/Radio Modems/Dispatch Consoles etc) Motorola is the only manufacturer of these products that can provide factory warranties for these products, and that can provide factory level maintenance. The City of El Paso has existing service contracts with Motorola for these products. These maintenance services would be included in the purchase of this equipment. These products are critical to the operation of the City's Public Safety Trunked Radio Communications System. Allows for special State & Local Government pricing and discounts for purchases and maintenance programs.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

Yes. The equipment, infrastructure, subscriber units and maintenance are on going solicitation for an established radio, voice data system solution based on High Technology acquisitions.

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Various Departmental Sources

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DATE: November 29, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **DECEMBER 7, 2004.**

Item should read as follows:

Request that the Director of Purchasing be authorized to issue Purchase Order(s) to Motorola, Inc., as the need arises. Motorola Inc., is the sole manufacturer of Mobile/Portable Radios/Digital Pagers and other Motorola products (Data Computers/Radio Modems/Dispatch Consoles etc), that can provide factory warranties for these products, and that can provide factory level maintenance. The City of El Paso has existing service contracts with Motorola for these products. These maintenance services would be included in the purchase of this equipment. These products are critical to the operation of the City's Public Safety Trunked Radio Communications System. Allows for special State & Local Government pricing and discounts for purchases and maintenance programs. This is a sole source procurement as defined under Section 252.022 of the Local Government Code.

Additional, it is requested authorization for City staff to negotiate, City Attorney's Office to review, and the Mayor be authorized to executive any related contract documents and agreements necessary during the contract.

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

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AGENDA FOR: **DECEMBER 7, 2004**

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**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PURCHASING DEPARTMENT

DATE: November 29, 2001

TO: City Clerk

FROM: Byron E. Johnson

PURCHASING DEPARTMENT

Ray Heredia

4313/4316

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Council Meeting of December 7, 2004.

Item should read as follows: Request that the Director of Purchasing be authorized to issue Purchase Order(s) to Motorola, Inc., as the need arises. Motorola Inc., is the sole manufacturer of Mobile/Portable Radios/Digital Pagers and other Motorola products (Data Computers/Radio Modems/Dispatch Consoles etc), that can provide factory warranties for these products, and that can provide factory level maintenance. The City of El Paso has existing service contracts with Motorola for these products. These maintenance services would be included in the purchase of this equipment. These products are critical to the operation of the City's Public Safety Trunked Radio Communications System. Allows for special State & Local Government pricing and discounts for purchases and maintenance programs. This is a sole source procurement as defined under Section 252.022 of the Local Government Code.

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Award amount is N/A

Funds available in: Various

Department: Public Safety Technology

SPECIAL INSTRUCTIONS:

City Clerk's Use

ITEM NO. \_\_\_\_\_

**MOTOROLA**

Communications and Electronics Inc.

Address Reply to:  
2601 San Pedro  
Suite 202  
Albuquerque NM 87110  
(505) 875-1696

10/26/2004

Ms. Bonnie Guinn, Manager  
Public Safety Technologies Dept.  
8600 Montana Ave, Suite C  
El Paso TX, 79925

Re: XTL5000 and XTS5000 P25 Radios as Sole Source Products  
Other Motorola manufactured products utilized by the City of El Paso

Dear Bonnie,

A recent Motorola competitive review confirmed that the Motorola XTL5000 P25 Mobile Radio and the XTS5000 P25 portable radio offer the key technical and operational features that are: 1.) Critical to the operation of the City of El Paso's trunked radio communications system, 2.) Essential for future migration to the P25 Public Safety communications protocols, and 3.) Motorola is not aware of these products being available from any of our competitors in the marketplace at this time

1. Dual Band (700 & 800 MHz) Operation, programmable on a channel by channel basis.
2. Wideband, Analog operation as well as narrowband P25 digital operation, programmable on a channel by channel basis
3. Motorola Smartnet analog trunking as well as P25 digital trunking capability, programmable on a channel by channel basis.

Many other Motorola products are also presently in use by the City of El Paso Public Safety and Public Works Departments: Advisor digital pager, ML900 Mobile Data Computer, VRM850 Vehicular Radio Modem, Gold Elite Dispatch Consoles, Quantar Data and Voice Base Stations, and the Smartnet Trunked radio system infrastructure, HT Portable Radio and CDM Mobile radio models. Motorola is the only manufacturer that can provide factory warranty for these products, that can provide factory level maintenance, and that can perform authorized factory level upgrades for these products.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Brian Ballou'.

Brian Ballou  
Sr. Account Manager  
Motorola, North America Group